

MYOBTM

...helping you Mind Your Own Business

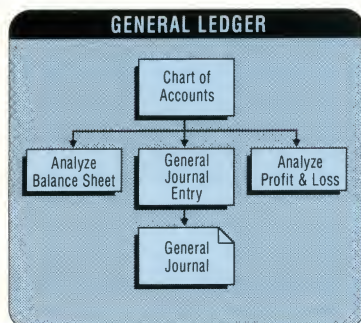
TELEWARE

Incredible Accounting Software!

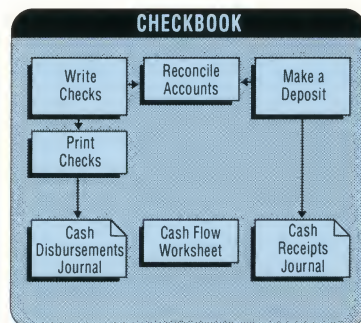


It's Faster, Easier and Better!

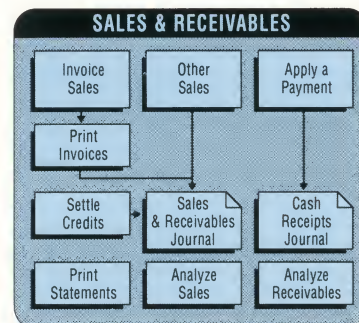
M.Y.O.B. combines a powerful, fully-integrated accounting program with management tools you can't find anywhere else! With just a few clicks, you can control every facet of your business...print your financial reports, reconcile your checkbook, update receivables, reorder inventory, print mailing labels, even call your customers—all with M.Y.O.B.



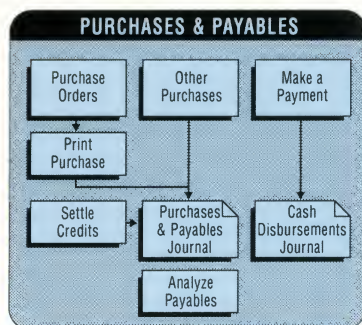
M.Y.O.B.™ is the new, integrated accounting program that works the way you do. For starters, M.Y.O.B. does your general ledger, and analyzes your P&L, Balance Sheet and budgets.



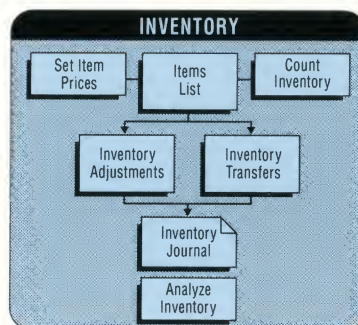
M.Y.O.B.'s checkbook alone can run many businesses. It prints checks (including recurring payments), reconciles accounts, analyzes cash flow, cash receipts and disbursements.



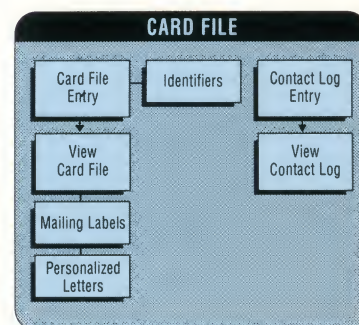
Whatever you sell, M.Y.O.B. accounts for it. With item or service invoices; automatic receivables journals; instant analysis of sales and receivables; and automatic statements.



It's never been easier to track purchases and payables: M.Y.O.B. calculates taxes and discounts; settles returns and adjustments, and handles payments to open purchase orders.



Keep track of any item from widgets to the billing hours in your day; automatic item pricing and backorder information on invoices; on-screen analysis of inventory.



M.Y.O.B.'s card file tracks customers, prospects and vendors. The contact log tracks your activity and totals billable time. It even helps you do mass mailings.

Faster, Easier and Better!

Unique Graphic Interface

Every M.Y.O.B. function is laid out in a clear, on-screen flow chart. No need to learn obscure commands—just point and click. M.Y.O.B. is easy to understand. Simple to use.

“Using M.Y.O.B. is simple and direct.” MacWorld

Information at Your Fingertips

Teleware spent over three years perfecting the M.Y.O.B. record keeping system. It is powerful and unique. Display or print an old invoice, check or purchase order with a few clicks of the mouse. You can leave periods open indefinitely and do not have to close one year before you start the next. The integrated card file has a contact log for keeping customer and vendor activity.

Get up and running in a flash

Whether you're a first-timer or an accounting professional, M.Y.O.B.'s on-screen checklist gets you started on the right track. Just see what the experts are saying:

“There are several features which make the program easy to set up, easy to learn and easy to use.”

MacWeek

“Setting up the system is really easy.” MacWeek

Fast and Comprehensive Reporting

Includes all standard accounting reports, plus scores of analysis and exception reports. It lets you know where your business stands and helps you better understand where your business is heading.

Flexible to Fit Your Business!

Start Simple—Start with the check book and a simple ledger. Expand as you feel comfortable with the system. *Use More Functions as You Go Along*—Add accounts receivable, inventory and accounts payable when you are ready. Use all of M.Y.O.B.'s functions or just use the ones needed in your business.

M.Y.O.B. Works the Way You Work

While you run your business—enter invoices, write checks, buy inventory and contact customers and vendors—M.Y.O.B. keeps accurate, up-to-the-minute accounting records. M.Y.O.B. saves you countless hours at the end of every month.

M.Y.O.B. Handles the Exceptions

As most experienced managers know, the exceptions—customer credits, returns and mistakes—are the true test of a superior accounting package. M.Y.O.B. handles exceptions effortlessly. No debits and credits. No complex journal entries. No confusing work arounds. M.Y.O.B. does it all!

Helps Run Your Business

M.Y.O.B.'s To Do List—Use it and you'll never forget a key payment or shipment again.

“It's like having a full-time accounting manager watching over your shoulder.” MacUser

Here's what it does:

- **Receivables**—Quickly review your current and overdue receivables. Then, with just a few clicks, automatically dial the phone for a reminder call. Or, if you prefer to send letters, M.Y.O.B. works with your word processor to create personalized collection letters.
- **Payables**—See your current and overdue payables. Then, just click on one and M.Y.O.B. will write the check.
- **Recurring Transactions**—M.Y.O.B. reminds you of regular payments like tax deposits, insurance premiums, and loan payments. Pay them right from the To Do List.
- **Expiring Discounts**—M.Y.O.B. saves you money by reminding you of expiring prompt-payment discounts.
- **Overdue Shipments**—Orders to be shipped or received are closely tracked.

- **Inventory Reorder Alerts**—The To Do List constantly monitors your inventory. Never get “caught short” again.

M.Y.O.B. creates the To Do List automatically. It all happens as a by-product of just running your business.

Company Philosophy

TELEWARE is dedicated to providing the best accounting software at the best price. M.Y.O.B. will be updated annually to keep abreast of the changing demands of the market and the changes in microcomputer technology.

The update policy gives you the very latest innovations in accounting software and computer hardware without ever having to convert your data, procedures or forms.

Support programs—TELEWARE offers 30 days of free telephone support and the Extended Support Plan (ESP) allows you to purchase an entire year of support and the next year's upgrade for only \$79.

Where to find M.Y.O.B.

See your software dealer. To get a full working demo, call 1-800-322-MYOB, or return the attached card.

M.Y.O.B. Specifications

GENERAL

General Ledger
Accounts Receivable
Accounts Payable
Inventory
Checkbook
Handwritten Checks feature
Job Costing
Fully Integrated
Electronic Rolodex
Electronic Calendar
Intelligent Reminders
Password Protection
Profit Centers
Print Reports
Display Reports
Preprinted Forms
Customized Forms
Customized Reports
Export Data
Thirteen Fiscal Periods
Prior Period Adjustments
End of Period Processing
End of Year Processing
No. of Customers—Unlimited
No. of Vendors—Unlimited
No. of Accounts—Unlimited
Data Zoom to original entry

GENERAL LEDGER

Sample Charts of Accounts
Multi-level Accounts
Budgeting
Recurring Transactions
Reversing Transactions
Comparison w/Prior Periods
Cash Flow Projections
Suppress Zero Balance Accts.
On-screen Review of Trans. Detail
Audit Trails
Income Statement
Balance Sheet
Trial Balance
On-Screen Bal. Sheet Analysis
On-Screen P&L Analysis

ACCOUNTS RECEIVABLE

Open Item Invoice Tracking
Auto. Calc. of Finance Charges
Auto. Calc. of Sales Tax
User-defined Terms
Edit Item Description
Discounts/Finance Charges
Credit Memos
Partial Payments
Paid Invoices can be Purged
Credit Limit Warning
Time Billing
User-created Invoices/Stmts.
Cash-In Projections
Customer Mailing Labels
Cash Receipts Journal
Customer Statements
Sales Report
Aged A/R Reports
Sales Tax Reports
Sales Journal
On-Screen A/R Analysis
On-Screen Sales Analysis

INVOICING

Item Invoices
Service Invoices
Quotes
Custom/Preprinted Invoices
Point of Sale Invoices
Cash Invoices
Deposit Invoices
Handwritten Invoice Feature
Auto Reverse Invoices
Multi Page Invoices

JOB COST & PROJECT MGMT

Assign Salaries or Resources
Prepare Quotes
Convert Quotes into Invoices
Cost & Profitability Reports
No. of Active Projects—Unlimited

ACCOUNTS PAYABLE

Purchase Orders
Partial Payments
Auto Reverse
Late Charges/Discounts
Debit Memos
Handwritten Purchase Order feature
Purchases Journal
Check Register
Cash Disbursements Journal
Bank Reconciliation
Cash-Out Projections
Paid Invoices Can be Purged
Open Purchase Order Method
Prints Checks
Batch Check Processing
Discount Reporting
Vendor History
Vendor Mailing Labels
Aged A/P Reports
On-Screen A/P Analysis

INVENTORY

Adjustments
Transfers
Auto Price Change by % or Amt.
Auto Cost of Sales Calculations
Auto Build Items
Weighted Avg. Inv. Cost
Sales Reports
Salesperson & Comm. Reports
Reorder List/Low Inventory Warning
Inventory on Hand Report
Margin or Markup Basis Report
Cash Requirements Report
Product/Sales Analysis
No. of Inventory Items—Unlimited

System Requirements—Macintosh Plus and later models with a hard disk. The ImageWriter and LaserWriter printers. System 6.0

TELEWARE

THE PEOPLE WHO DEVELOPED DOW JONES MARKET MANAGER PLUS AND
ANDREW TOBIAS' MANAGING YOUR MONEY FOR THE MACINTOSH

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ACCOUNTS PAYABLE

Purchase Orders
Partial Payments
Auto Reverse
Late Charges/Discounts
Debit Memos
Handwritten Purchase Order feature
Purchases Journal
Check Register
Cash Disbursements Journal
Bank Reconciliation
Cash-Out Projections
Paid Invoices Can be Purged
Open Purchase Order Method
Prints Checks
Batch Check Processing
Discount Reporting
Vendor History
Vendor Mailing Labels
Aged A/P Reports
On-Screen A/P Analysis

INVENTORY

Adjustments
Transfers
Auto Price Change by % or Amt.
Auto Cost of Sales Calculations
Auto Build Items
Weighted Avg. Inv. Cost
Sales Reports
Salesperson & Comm. Reports
Reorder List/Low Inventory Warning
Inventory on Hand Report
Margin or Markup Basis Report
Cash Requirements Report
Product/Sales Analysis
No. of Inventory Items—Unlimited

System Requirements—Macintosh Plus and later models with a hard disk. The ImageWriter and LaserWriter printers. System 6.0

"...the best business deal on the Mac".

MacUser

CALL TODAY!

1-800-322-MYOB

☐ Send me a fully-functional Demo Disk for only \$5.00!

Name _____

Address _____

City _____

State _____ Zip _____

Daytime Phone () _____

Preferred payment method (check one)

☐ Check or money order enclosed

☐ Visa

☐ MasterCard

Card No. _____

Exp. Date _____

Signature _____

Mail to:

TELEWARE

22 Hill Road
Parsippany, NJ 07054
201-334-1154

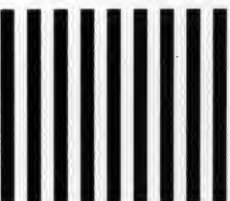
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